

Red Hat Announces New Vice President of Global Strategic Alliances

JUL 08, 2013

Proven leader to drive Red Hat's strategic partnerships with global Alliance, SI, ISV and OEM partners

RALEIGH, N.C.--(BUSINESS WIRE)-- Red Hat, Inc. (NYSE: RHT), the world's leading provider of open source solutions, today announced that it has named a new vice president of Global Strategic Alliances. Scott Musson, previously of VMWare, will be responsible for Red Hat's global alliance, system integrator and independent software vendor (ISV) relationships, and will manage Red Hat's strategic relationships with HP, IBM, Dell and Cisco.

Red Hat's rich channel and partner ecosystem helps organizations around the world navigate to the open hybrid cloud, manage operation of their datacenter and modernize applications. Under Musson's leadership, Red Hat's Global Strategic Alliances team will work to develop joint business plans with partners and develop assets around Red Hat technologies, helping to further Red Hat's leadership in the technology industry.

Musson joins Red Hat from VMWare, where he most recently served as their senior director of Global Strategic Alliances responsible for developing and executing a strategic and technical alliance collaboration model, which leveraged key partner strengths and initiatives. Before joining VMWare, Musson established a proven track record as a leader with posts at other IT companies including NCR, HP and Dell.

Supporting Quotes

Mark Enzweiler, vice president of Global Channels and Alliances, Red Hat

"Scott and his team will continue to develop and nurture our key strategic alliances as we deliver our award winning solutions to the channel. Scott's proven ability to lead and his far reaching expertise will benefit Red Hat as we work to offer the best resources, tools and assets our partners need to succeed. We welcome Scott to the Red Hat team."

Scott Musson, vice president of Global Strategic Alliances, Red Hat

"I'm honored to join a passionate team that has built strong relationships with and continues to show commitment to their partners. Red Hat's leadership in key technology areas, including cloud, big data and application infrastructure and modernization, offers some exciting opportunities to make an impact. I look forward to finding new ways to further Red Hat's industry leadership together with our partners."

Additional Resources

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About Red Hat, Inc.

Red Hat is the world's leading provider of open source software solutions, using a community-powered approach to reliable and high-performing cloud, Linux, middleware, storage and virtualization technologies. Red Hat also offers award-winning support, training, and consulting services. As the connective hub in a global network of enterprises, partners, and open source communities, Red Hat helps create relevant, innovative technologies that liberate resources for growth and prepare customers for the future of IT. Learn more at <http://www.redhat.com>.

Forward-Looking Statements

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: risks related to delays or reductions in information technology spending; the effects of industry consolidation; the ability of the Company to compete effectively; the integration of acquisitions and the ability to market successfully acquired technologies and products; uncertainty and adverse results in litigation and related settlements; the inability to adequately protect Company intellectual property and the potential for

infringement or breach of license claims of or relating to third party intellectual property; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; risks related to data and information security vulnerabilities; ineffective management of, and control over, the Company's growth and international operations; fluctuations in exchange rates; and changes in and a dependence on key personnel, as well as other factors contained in our most recent Annual Report on Form 10-K (copies of which may be accessed through the Securities and Exchange Commission's website at <http://www.sec.gov>), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations." In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic and political conditions, governmental and public policy changes and the impact of natural disasters such as earthquakes and floods. The forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the Company's views as of any date subsequent to the date of this press release.

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Source: Red Hat, Inc.

News Provided by Acquire Media